

We are a successful international company with more than 35 years of experience in the field of animal feed and diagnostics (agro-food/veterinary) headquartered in Vienna. For our daughter company in the Czech Republic we are looking for a

## **Key Account Manager – Monogastric Feed Products** (m/f)

### **Your Job:**

- Acquire new and maintain our existing customers for monogastric feed products (farms, feed mills, distributors)
- Identify customer needs and provide effective technical support to our customers
- Monitor and analyze market trends and competitive activities
- Develop and execute regional sales and marketing plans.
- Regular customer visits
- Maintain and update targeted customers and influencers in our CRM system
- Organize workshops and represent our company at local fairs and seminars

### **Your Qualifications:**

- Degree of an agricultural higher school or university/veterinary university with specialization on animal production and/or nutrition.
- Practical work experience in pig or poultry nutrition
- Communicative personality dedicated to customer service and sales
- Czech / Slovak language knowledge, communication skills in English written and spoken (with knowledge of relevant technical terms)
- Willingness to frequent travelling in the Czech Republic and Slovakia, driving license B
- Proficient in MS Office applications

### **Our Offer:**

- Opportunities in an innovative and international active company
- Flexibility in the daily working arrangement and a high degree of self-responsibility
- Intensive training on the job and professional support with expert colleagues and our suppliers
- Attractive income in accordance with your commitment to the job and your sales achievements
- Operating out of our office in Prague or Brno

We are looking forward to your application in English including a photo by e-mail to Mr Karl-Heinz Hitl, [khhitl@noackgroup.com](mailto:khhitl@noackgroup.com).

### **Noack & Co GmbH**

Mr Karl-Heinz Hitl

Auhofstraße 190

A-1130 Wien

T: +43-1-877 54 55 DW 31

<http://www.noackgroup.com>