

We are a successful international company with more than 35 years of experience in the field of animal feed and diagnostics (agro-food/veterinary) headquartered in Vienna. For our daughter company in Romania we are looking for a

Technical Sales Manager – Ruminant Feed Products

(m/f)

Your Job:

- Work in a close cooperation with our customers for Ruminant Feed Products (farms, feed mills, distributors), also with support of our ruminant specialist
- Develop new customer relationships in your market area
- Identify customer needs and provide effective technical support to our customers
- Monitor and analyze market trends and competitive activities and report to our ruminant specialist in our head office
- Create and apply strategies to increase the awareness of our products and sales in the market
- Define annual sales targets and take responsibility for their achievement
- Be present in the market through regular visits to customers, advisers and other business contacts
- Organize workshops for customers and represent our company at local fairs and seminars

Your Qualifications:

- Degree of an agricultural high school or university with specialization on animal production and/or nutrition.
- Practical work experience in cattle nutrition, milk and/or beef production
- Communicative personality dedicated to customer service and sales
- Romanian language skills, communication skills in English written and spoken (with knowledge of relevant technical terms)
- Willingness to frequent travelling in Romania, driving license B
- Proficient in MS Office applications

Our Offer:

- Opportunities in an innovative and international active company
- Flexibility in the daily working arrangement and a high degree of self-responsibility
- Intensive training on the job and professional support with expert colleagues and our suppliers
- Attractive salary in accordance with your commitment to the job and your sales achievements
- Operating out our office in Bucharest

We are looking forward to your application in English including a photo by e-mail to Mr Karl-Heinz Hitl, khhitl@noackgroup.com.

Noack & Co GmbH

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